



Ontario Centres of  
Excellence

Where Next Happens



# READY TO LAUNCH YOUR NEW TECHNOLOGY COMPANY? INVESTMENT ACCELERATOR FUND (IAF)

## ELIGIBILITY REQUIREMENTS

The IAF is open to Ontario-based start-up or early stage technology companies that have received no significant institutional investment and meet the following requirements:

- Technologies or intellectual property (IP) the company intends to commercialize must have unique and protectable aspects that establish a sustainable competitive advantage
- The company must have unencumbered rights to commercialize the technology
- The products and services the company intends to bring to market must meet a defined market need and have a significant and sustainable advantage over competitors
- The addressable market should be at minimum, \$20 million
- The management team must have the appropriate skills and domain expertise or willing to replace and augment the team as necessary
- There must be a clear and plausible path to commercialization
- The company should not have achieved significant revenue, excluding any pre-commercialization revenue such as pilot project revenues, prototype sales, service contract revenue and any other non-sustainable streams
- Intend for at least 50% of salaried employees to be based in Ontario

Any IAF investment must be directed to the following types of business activities:

- Recruitment of team members
- Business development
- Late-stage product, process or service development
- Implementation of a defined marketing or distribution strategy

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**Please Note:** The Investment Accelerator Fund (IAF) selection process is extremely competitive. While many companies may meet the eligibility guidelines, not all will be selected to receive IAF investment.