



## 5G (ENCQOR) Demonstration Program

### PROPOSAL QUESTIONS

*OCE Office use only*

APPLICATION DATA	
Project Title	Test - 5G ENCQOR Demo
Application Number	31759

#### 1: TECHNOLOGY AND MARKET OPPORTUNITY

- A. Briefly describe your company, its products and services.
- B. What is the status of your technology from a product/process maturity standpoint? Is it in development, commercially launched or generating revenues? Indicate the relevant TRL level (see guidelines for TRL level listing).
- C. Describe the problem and market need/opportunity you are looking to address with the proposed project.

- A. (Type Here)
- B. (Type Here)
- C. (Type Here)

#### 2: SOLUTION AND PLATFORM(S) USE

- A. Describe your proposed solution.
- B. How do you intend to use the iPaaS testbed in the proposed project?
- C. Describe how the iPaaS testbed is going to accelerate the advancement of your solution and go-to-market strategy. What would be the impact if you didn't have access to the iPaaS testbed?

- A. (Type Here)
- B. (Type Here)
- C. (Type Here)

#### 3: PROJECT PLAN AND TEAM

- A. Describe your project including a high-level plan, scope, key activities, team and deliverables
- B. How are you going to implement your project plan?
- C. Provide a list of your project risks and describe your mitigation strategy in relation to each risk item.

- A. (Type Here)
- B. (Type Here)
- C. (Type Here)

#### 4: STRATEGIC PARTNER

**\* ONLY COMPLETE IF YOUR PROJECT INVOLVES A STRATEGIC PARTNER. A STRATEGIC PARTNER IS NOT MANDATORY FOR THIS PROGRAM.**

- A. Describe your Strategic Partner, its products and services, the market(s) it addresses and the extent of its Ontario operations (number of employees, type (e.g. R&D, production, sales), etc.).
- B. What specific needs of your strategic partner will the proposed project address? Describe your engagement with your strategic partner to date and engagement plan for the project.
- C. Describe your strategic partner's plan for solution adoption if project outcomes are favorable, including required resources, investment and timeline.

- A. (Type Here)
- B. (Type Here)
- C. (Type Here)

#### 5: OUTCOMES AND IMPACT

- A. What are the key outcomes of the proposed project for your company, and if applicable for your strategic partner, from a technical and business standpoint?
- B. Briefly describe the return on investment of the proposed project for your company and the strategic partner (if applicable). Describe anticipated new/improved products, services, sales increase, jobs created and sustained, attraction of investment, sustainable competitive advantage and social and environmental benefits.
- C. Describe the benefits of the proposed project to Ontario.

- A. (Type Here)
- B. (Type Here)
- C. (Type Here)

#### 6: PROJECT INTEGRATION

**\*THIS SECTION IS MANDATORY IF YOU ARE APPLYING FOR MORE THAN ONE ATP PROGRAM (I3 OR NGNP DEMONSTRATION PROGRAM)**

- A. Outline the similarities/differences between the ATP demonstration projects you are applying for and explain any connection between the projects.
- B. Describe any dependencies (technical/outcome related) between the projects.

- A. (Type Here)
- B. (Type Here)



## 7: INTERNSHIP

**\* PLEASE ADDRESS THE QUESTIONS BELOW IF INTERNSHIP IS SELECTED. OTHERWISE, INDICATE AS N/A.**

- A.** Describe why the Intern(s) is suitable for this project. Consider including career goals and how this internship may help achieve them; any relevant experience, positions, or achievements that demonstrate the Intern's suitability to work on this project.
- B.** Describe the extent of hands-on interaction the companies will offer the Intern, including the amount of time the Intern will spend on-site or in the field with the company and any opportunities for hands-on interaction and/or mentorship.

**A.** (Type Here)

**B.** (Type Here)

## 8: PREVIOUS AND CURRENT OCE PROJECTS:

- C.** Provide a brief description of all OCE projects in which your company is involved, including previously completed, currently active, or submitted projects from all OCE programs.
- D.** Indicate how this new application relates to the company's previous and current projects.

**C.** (Type Here)

**D.** (Type Here)